



TBCCI NEWSLETTER

INTERVIEW WITH SIR JULIAN HORN-SMITH Chairman, Turkish British Business Council



TBCCI are very pleased to present the interview given by Sir Julian Horn-Smith, Chairman of the Turkish-British Business Council (TBBC) and Honorary Vice Chairman of TBCCI. Sir Julian talked about his professional life and association with TBBC, TBBC's relation with DEIK and the new joint venture between TBBCI and TBCCI. He is currently the Deputy Chairman of Bumi plc, a non-executive Director Lloyds Banking Group plc and a Director of DelaRue plc and also a senior adviser in USB Investment Bank. [Click here for the interview.](#)

TBCCI NETWORKING EVENT, LONDON




**MILLENNIUM
HOTEL**
LONDON KNIGHTSBRIDGE

Date: Monday, 9 May 2011

Time: Registration 6:15 pm. Start 6:45 pm

Venue: Millennium Knightsbridge Hotel, 17 Sloane Street, Knightsbridge, London SW1X 9NU. For directions, see Millennium Knightsbridge Hotel.

Guests of Honour:

HE Kerem Kıratlı, Minister Counsellor, Turkish Embassy London

HE Ahmet Demirok, Consul General, London

Sir Julian Horn-Smith, Chairman of the Turkish British Business Council

APRIL 2011

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We look forward to see you joining us at this event where you will be able to network with members and the Board Directors of TBCCI, Counsellors of the Commercial, Economic and Financial and other departments of the Turkish Embassy, representatives of UJTI and other members of Turkish British business community and hear about TBCCI 2011 projects and activities. The new Chamber members will be introduced to the attendees.

Registration: please contact info@tbcci.org

TBCCI/BCCT members: 20

Non-members: 35

BCCT NETWORKING EVENT, ISTANBUL

Date: Tuesday, 10 May 2011

Time: 17:30

Venue Anthill Residence. Cumhuriyet Mah. İncirliçide Cad., Şişli, İstanbul

Guest Speaker: Cüneyt Yavuz, General Manager of Mavi Jeans, will be speaking about 'Brand management'.

TBCCI members are entitled to BCCT registration fees.

Registration: contact Ms Ilke Arseven at ilke@bcct.org.tr

TBCCI/BCCT members: 80 TL

Non-members: 95 TL

For more information about the event or the speaker, see BCCT 10 May

TURKISH BRITISH BUSINESS COUNCIL (TBBC) and TURKISH BRITISH CHAMBER OF COMMERCE & INDUSTRY (TBCCI)

JOIN FORCES. TBBC and TBCCI have joined forces to further increase the bilateral trade and investment opportunities between the two countries. TBBC and TBCCI will be represented on each other's Board of and TBCCI will act as the Secretariat and Communications office for TBBC. In this new operational relationship, the resources of both TBBC and TBCCI will complement each other and provide a wider and stronger platform for information and advice on business opportunities and business methods, extensive high profile conferences, seminars, practical workshops, roadshows, trade missions and networking events in both the UK and Turkey. For more information about this new initiative, see Press release and the Interview with Sir Julian





GEOPOWER TURKEY CONFERENCE

20-21 September 2011

GeoPower Turkey event, which will provide a forum for debate as Turkey scales up its geothermal offering. The GeoPower conference will consist two days of high level discussion on the economics, policy, regulation and technology relevant to Turkey's geothermal future. TBCCI is a Supporting Organisation of the Conference. TBCCI Members are entitled 20% discount on registration. For more information about the event, go to GeoPower Turkey Brochure

NEW COMPREHENSIVE GUIDE FOR FILLING ATR FORM

An ATR or A.TR is a certificate for the movement of industrial products entitled to preferential duty rates, usually zero, for export to Turkey under the terms of the Customs Union between the EU and Turkey. The purpose of an ATR Movement Certificate is to declare that the goods to be exported from the EU to Turkey (or imported to the EU from Turkey) are either manufactured in, or, irrespective of their origin, have free circulation status within the EU (or Turkey). To complete the ATR export procedure, ATR Forms in the UK must be certified by an authorised body The TBCCI as an authorised Chamber under the authority delegated by HMRC can complete the whole certification. A comprehensive guide for completing an ATR form has been added to our website, including

[How to fill an ATR Form](#) / [ATR Export Process](#) / [Description of Export Terms](#) / [ATR Document Requirements](#) / [Goods qualifying for ATR](#)

TBCCI website www.tbcci.org has the highest ranking in Google when information about ATR is searched on the internet with search words 'ATR Turkey', or 'ATR document' or 'ATR export' or 'ATR certificate'. To view the new ATR guide, please click on http://www.tbcci.org/atr_export_procedure.php

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COMPREHENSIVE GUIDE FOR FILLING EXPORTERS REGISTRY FORM FOR TEXTILE AND READY MADE GARMENTS



As required by the Undersecretariat for Foreign Trade of Turkey (Dış Ticaret Müsteşarlığı), the export of Textile and Ready Made Garments to Turkey must be accompanied by an Exporter Registry Form. The TBCCI website provides comprehensive guidance for the Exporters Registry Form procedure, including

What The Importer In Turkey Must Do:

What The Exporter in the UK Must Do:

Customs Commodity Codes (Tariff Chapters) Applicable To This Procedure

The Exporter Registry Form

TBCCI Certification and the Turkish Consulate Legalisation of the Form.

TBCCI website has the highest ranking in Google when information about Exporters Registry Form is searched on the internet with search words 'exporters registry, or 'exporters registry Turkey' or 'exporters registry Turkey' or 'exporters registry form' or 'textile turkey form'.

To view the Exporter Registry guide, click on

<http://www.tbcci.org/viewExportNews.php?ExportID=2>

FORMS TO BE COMPLETED BY PERSONS RESIDING IN TURKEY WHEN INVESTING ABROAD

Turkish nationals and persons residing in Turkey are required by law to submit a Form to the Turkish Treasury (Hazine Müsteşarlığı) about their investment when setting up a company, entering a foreign partnership, opening a branch, opening a liaison or representative office. To view the form, click here, for a summary of the procedure involved, click [Procedure](#)

ONLINE HEALTH & SAFETY TRAINING

In association with Essex Chambers of Commerce

A new Online Health and Safety Training is now available from www.tbccitraining.com. This training has been designed for businesses that have a desire to deliver the basic principles of good health and safety practice, such as things to be considered when manual handling or working at a computer workstation. It also provides training in good practices around fire safety, explaining how fire and smoke travels and the measures which may be used to effectively control the effects of fire. Those businesses wishing to deliver an all-round level of health and safety awareness, including issues such as hazardous substances and lone working, should choose one of the health and safety induction courses. The Induction courses available are also tailored for various industries such as Care Homes, Hospital environments, the office, and retail environments. In addition to the employee level courses, Health & Safety Management training is also available online and includes courses such as Boardroom Briefing, Small Business Health & Safety and Risk Assessment. A certificate is produced upon completion of the course, which is signed by a NEBOSH qualified person, Karen Hoskins, Tech IOSH, the Health and Safety Manager for Essex Chambers of Commerce. Please note that the prices shown on www.tbccitraining.com are exclusively for TBCCI members. For further information or for a free online trial, contact us at healthandsafety@tbcci.org or Karen Hoskins At karenhoskins@essexchambers.co.uk

UK TURKEY EXPORT IMPORT DATA

2010 January-March

In the January-March the first quarter period in 2010, UK exports to Turkey was up by 36.7% and Turkey's exports to UK increased by 19.3% compared to same period the previous year

<u>Top UK Exports to Turkey (US \$)</u>	<u>Jan-Mar 2011</u>	<u>Change</u>
<u>Boilers, machinery and mechanical appliances: parts</u>	<u>325,753,937</u>	<u>38.6%</u>
<u>Iron and steel</u>	<u>240,316,328</u>	<u>46.5%</u>
<u>Vehicle other than railway or tramway rolling stock, parts</u>	<u>171,334,922</u>	<u>59.2%</u>
<u>Pharmaceutical products</u>	<u>98,301,620</u>	<u>-9.6%</u>
<u>Plastic and articles</u>	<u>64,900,753</u>	<u>17.0%</u>
<u>Organic chemicals</u>	<u>49,629,194</u>	<u>3.6%</u>
<u>Electrical machinery and equipment: parts</u>	<u>49,262,736</u>	<u>13.0%</u>
<u>Personal effects</u>	<u>46,999,618</u>	<u>2171.1%</u>
<u>Optical, photographic, measuring, precision</u>	<u>39,154,364</u>	<u>34.6%</u>
<u>Pearls, precious stones, precious metals: and articles</u>	<u>32,669,973</u>	<u>7112.9%</u>
<u>Miscellaneous chemical products</u>	<u>25,288,319</u>	<u>-1.5%</u>
<u>Others</u>	<u>214,476,709</u>	<u>23.2%</u>
<u>Total</u>	<u>1,358,088,473</u>	<u>36.7%</u>

<u>Top 10 Turkey Exports to UK (US \$)</u>	<u>Jan-Mar 2011</u>	<u>Change</u>
<u>Knitted and crocheted goods and articles</u>	<u>320,318,098</u>	<u>6.1%</u>
<u>Electrical machinery and equipment: parts</u>	<u>277,753,153</u>	<u>47.5%</u>
<u>Vehicle other than railway or tramway rolling stock, parts</u>	<u>262,197,212</u>	<u>-2.2%</u>
<u>Boilers, machinery and mechanical appliances: parts</u>	<u>173,370,791</u>	<u>28.6%</u>
<u>Non knitted and crocheted goods and articles</u>	<u>142,081,341</u>	<u>12.3%</u>
<u>Articles of iron and steel</u>	<u>104,963,087</u>	<u>30.4%</u>
<u>Pearls, precious stones, precious metals: and articles</u>	<u>54,583,371</u>	<u>25.2%</u>

Edible fruit and nuts: peel of melons or citrus	51,872,248	34.9%
Plastic and articles	39,944,123	35.8%
Iron and steel	31,346,173	193.7%
Others	378,487,311	19.0%
Total	1,836,916,908	19.3%

[To view all export import product categories, click All Product Categories](#) -

MEMBERSHIP

[In the new working relation between the two associations, members of TBCC and Patron members of TBCCI are complimentary made members if each other. .](#)

NEW MEMBERS

<u>Member</u>	<u>Sector</u>	<u>Country</u>
Tam Gayrimenkul Yönetim	Property/Estate Agent	Turkey
BAYTU Linguistics	Translation / Interpreting	UK
VONA Construction UK Ltd	Construction	UK
Accounting Direct Plus	Chartered Accountant	UK
Murat Gunenc	IT	UK
Turpa Services	Office Supplies	UK
Aksan Hukuk	Law	Turkey

[Click on the links above for information on the new members](#)

[Kind regards](#)



TURKISH-BRITISH CHAMBER OF COMMERCE & INDUSTRY

[2nd Floor, Bury House, 33 Bury Street](#)

[St. James's London SW1Y 6AU](#)

[Tel: +44 20 7321 0999 Fax: +44 20 7321 0989](#)

[Company no: 01516670](#)

[VAT Reg.No: 340 4349 80](#)

info@tbcci.org

www.tbcci.org