



TBCCI NEWSLETTER

JANUARY 2011

INTERVIEW WITH ANDREW HUMPHREYS Vice President Southern Europe BAE SYSTEMS PLC



Andrew Humphreys, Vice President Southern Europe, BAE Systems plc gave an interview to the Chamber Newsletter talking about his professional life and association with BAE Systems. BAE Systems, a global defense business, is a new Patron Member of TBCCI Mr. Humphreys discussed about BAE Systems' services and products, global capacity, main challenges in the sector and the company's future plans and projects. To view the interview with Mr. Humphrey, [please click here](#)

TBCCI NEWSLETTER SPONSORS



INTERVIEW WITH TOYGUN TUNCER General Manager REGUS



Toygun Tuncer, General Manager of Regus in his interview with the Chamber Newsletter talked about his professional life, Regus products, services and its future plans. Regus, the world's largest provider of workplace solutions such as serviced offices, virtual offices and meeting rooms, has joined our Chamber as a Sustaining member.

To view the interview with Mr. Tuncer, [please click here](#)



TBCCI NETWORKING EVENT

1st March 2011, TBCCI Conference Room, London

We are very pleased to invite you to a Networking Event, Tuesday, 1 March 2011 , 6:45 pm at the TBCCI Conference Room. **We have the privilege of welcoming Mick Essex, Deputy Head of the UKTI Turkey Team, as our Guest of Honour.** Other Guests of Honour will be announced shortly. We look forward to see you joining us at this event where you will be able to network with members and the Board Directors of TBCCI, Counsellors of the Commercial, Economic and Financial and other departments of the Turkish Embassy and other members of Turkish British business community, and hear about TBCCI 2011 projects and activities.



The new Chamber members will be introduced to the attendees and hot Turkish food will be served.

Registration Fees:

TBCCI members: Free of Charge

Non-members: £25.00 (VAT included)

To register to this event, please contact us at info@tbcci.org



COLLABORATE TO SUCCEED INITIATIVE 2011

Turkey Business Briefing

9th February 2011, Bristol

Turkey Business Day organised by UK Trade & Investment and European Regional Development Fund in association with Turkish British Chamber of Commerce and Industry (TBCCI)



Venue: The Bristol Hotel, Prince Street , Bristol , BS1 4QF

Start: 09.30 registration for 10.00 start

End: 12.30 with lunch

Topics and Speakers:

- Training SW – how to break into new overseas markets. Lead by John Dorman, UKTI Education and Training Sector specialist & David Buffin, Buffin Leadership International
- An overview of the Turkish Market by the UK representative of ISPAT (Investment Support & Promotion Agency of Turkey) and CEO of TBCCI.
- Opportunities for education & training companies in Turkey: Guest speaker Taylan Atakan, Senior Trade & Investment Manager, UKTI Ankara To register, contact Ms Hodgson at helen.hodgson@uktisouthwest.org



TURKEY ACQUISITION FINANCE & PRIVATE EQUITY FORUM

15-16 February 2011, Movenpick Hotel, Istanbul - Turkey

In partnership with TBCCI, Euromoney plc presents:



The forum will bring together acquisition and leveraged finance professionals in Turkey with members of the international finance community to explore upcoming opportunities in the region and review the major developments of the prior year. Network with top-level executives and discover their opinions on what will be the essential industry issues in the year ahead.



TBCCI members are entitled to 15% discount to attend the event. For more information or registration, [click here](#).



5th ANNUAL TURKEY TRADE EXPORT FINANCE CONFERENCE 17-18 March 2011, Swissôtel The Bosphorus, Istanbul – Turkey

In partnership with Exporta Publishing & Events, TBCCI presents:



The two-day conference will welcome banking leaders from Turkey and the surrounding region, key emerging market operators and an impressive line-up of leading local and international corporates. The format, as with all Exporta conferences, will benefit from combining detailed presentations and case studies, lively and interactive panel discussion and to chance to network with peers in an informal setting.

TBCCI members are entitled to 20% discount to attend the event. For more information or registration, [click here](#)

4TH ANNUAL TURKEY ENERGY AND INFRASTRUCTURE FINANCE CONFERENCE

29-30 March 2011, Movenpick Hotel, Istanbul – Turkey

In partnership with Euromoney Seminars and Project Finance Magazine, TBCCI presents:



Now in its 4th year, Turkey Energy and Infrastructure Finance Conference unites the leading developers, investors and Government representatives. At the conference you will get unrivalled networking opportunities alongside expert presentations, panels and case

studies addressing the market's most pressing issues. Join the Conference to hear developers discuss the challenges they face, and bankers' views on what makes a project an attractive investment. Also hear the Government's discussion of new laws, regulations and subsidies which impact the financing of a project.

TBCCI members are entitled to 15% discount to attend the event. For more information or registration, [click here](#).

INTERNATIONAL GATEWAY: STRATEGIES FOR INVESTMENT

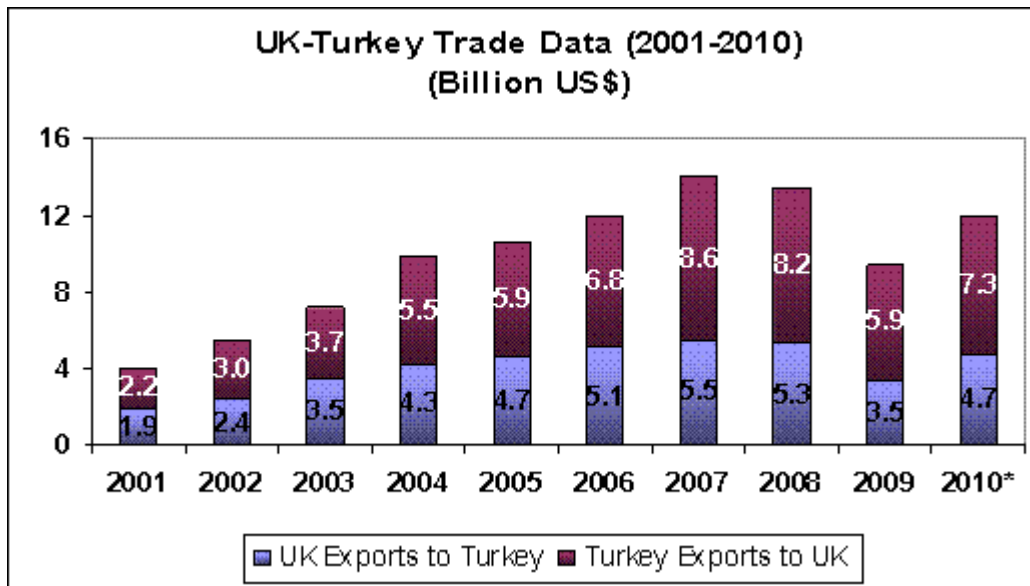
11-12 April 2011, Istanbul – Turkey

EastEuro Link and the event associate TBCCI present:



Southeast Europe (SEE) Invest 2011 will analyse the appetite for investment in SEE Private Equity with an improved business climate and the harmonization of legislation with EU directives, Turkey and SEE are developing attractive USPs for investors. This event opens the gates to the Middle East and beyond. With exceptional networking opportunities and a leading exhibition, SEE Invest 2011 will provide you with all the information you need to establish your position in the SEE Private Equity sector.

TBCCI members are entitled to 15% discount to attend the event. For more information or registration, [click here](#).



Source: Turkish State Statistical Institute

UK EXPORTS TO TURKEY BY PRODUCT CATEGORIES MAJOR SECTORS (2010 Jan-Nov)

Category of Goods	Millions	
	\$ 2010	Change 09-10
Boilers, machinery and mechanical appliances: parts	1,013	36.8%

Source: Turkish State Statistical Institute

Iron and steel	642	97.9%
Vehicle other than railway or tramway rolling_stock, parts	571	59.2%
Pharmaceutical products	385	15.7%
Plastic and articles thereof	217	32.6%
Organic chemicals	193	64.6%
Electrical machinery and equipment: parts thereof	181	3.5%
Optical,photographic,cinematographic, measuring, precision	122	22.0%
Miscellaneous chemical products	95	31.5%
Tanning and dyeing extracts: fillers andstoppings : inks	62	-3.9%

For all product types, click [All product categories of UK exports to Turkey](#)

TURKEY EXPORTS TO THE UK BY PRODUCT CATEGORIES MAJOR SECTORS (2010 Jan-Nov)

Source: Turkish State Statistical Institute Category of Goods	Millions	
	\$ 2010	Change 09-10
Knitted and crocheted goods and articles thereof	1,217	18.9%
Vehicle other than railway or tramway rolling_stock, parts	1,067	48.2%
Electrical machinery and equipment: parts thereof	878	18.8%
Boilers, machinery and mechanical appliances: parts	583	18.3%
Non knitted and crocheted goods and articles thereof	528	4.4%
Articles of iron and steel	317	24.5%
Mineral fuels, minerals oils and product of their distillation	198	32.8%
Edible fruit and nuts: peel of melons or citrus fruit	175	18.5%
Plastic and articles thereof	128	20.9%
Pearls, precious stones, precious metals: and articles	111	374.8%

For all product types, click [All product categories of TR exports to UK](#)

See Also

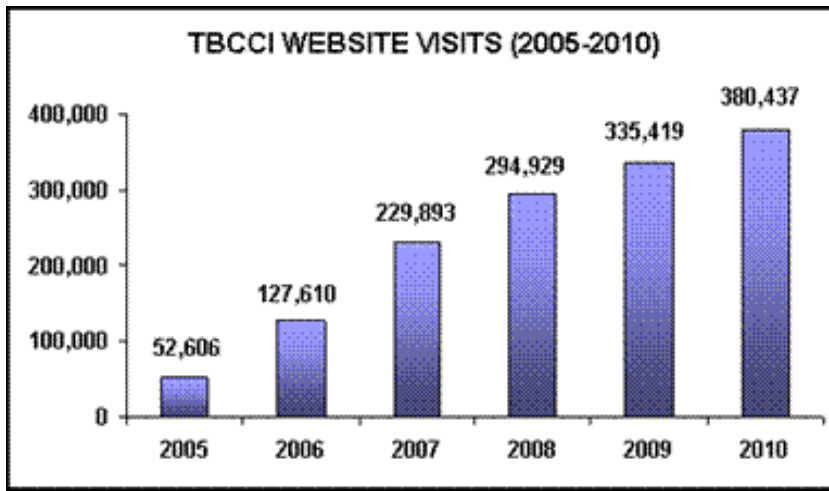
[Turkey's foreign trade data by years](#)

[UK's foreign trade data by years](#)

[Number of visitors from UK to Turkey by years](#)

[UK vs. Turkey by economic indicators by years](#)

TBCCI WEBSITE VISITS



NEW MEMBERS

Member	Sector	Country
BAE Systems PLC	Defense	UK
Hammer Holdings	Beauty & Wellness, Events	UK
Newbery Chapman	Chartered Accountant	UK
Sovereign Group	Accountancy	UK
Axiom Stone Solicitors	Law	UK
Hasan Yavuz Yaylali	Accountant	UK
Huseyin Sahin	Chartered Accountant	UK
Ersan & Co Solicitors	Law	UK
Yilmaz Guler	Consultancy	UK
Regus	Office Services	Turkey
Kolcuoglu Demirkan	Law	Turkey
Granit Yeminli Mali Musavirlik	Chartered Accountant	Turkey

Click on the links above for information on the new members

Kind regards



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