



TBCCI NEWSLETTER

3 JUNE 2011

INTERVIEW WITH MARK HERNAMAN

International Manager, RBS



Mark Hernaman, International Manager Global Transaction Services–UK Sales, Royal Bank of Scotland Group gave an interview to TBCCI Newsletter. Mark talked about his professional life and association with RBS and the services and products of NatWest and RBS. Mark also discussed the NatWest Customer Charter, RBS in Turkey and his thoughts about the role of Chambers of Commerce. RBS is a Sustaining Member of TBCCI. Click [here](#) for the interview

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TURKISH BRITISH BUSINESS ASSOCIATION

Turkish British
Business
Council TBBC



Turkish British Chamber
of Commerce &
Industry TBCCI



TBBC and TBCCI have joined forces under the umbrella organisation Turkish British Business Association (TBBA, Company no: 07621443) The resources of both TBBC and TBCCI under TBBA will provide a wider and stronger platform for information and advice on business opportunities and business methods, high profile conferences, seminars, practical workshops, roadshows, trade missions and networking events in both the UK and Turkey. TBBA is acknowledged by both governments as the pre-eminent organisation in the UK representing the widest array of business with Turkey. For more information about this new initiative, see [Press release](#) or [Interview with Sir Julian Horn-Smith](#)



Members of TBBC and TBBA

New members of TBBC and TBBA who are also Patron Members of the TBCCI:

BP plc	BAE Systems plc	Koleksiyon Holding
Vestel (UK)	Yeni Antalya	
DSV Air & Sea UK Ltd	Lawrence Graham LLP	



TBCCI 2011 NETWORKING EVENTS

12 July	TBCCI London Networking Events
19 September	Registration 6:15, Start 6:45pm
11 October	Venues and Guests of Honour of these events
15 November	will be announced in due course
9 December	



BUYING PROPERTY IN TURKEY SEMINAR

Date	Wednesday, 22 June 2011
Time	Registration: 5:30, Speeches: 6:00pm
Venue	TBCCI premises, 2nd Floor Bury House, 33 Bury Street,



Moderator: Ahmet İplikçi

UK Representative of The Investment Promotion & Support Agency of Turkey
Presentations and Speakers

Legislation on Foreigners Buying Property in Turkey

Coşkun Yorulmaz, Turkey Department, Imison & Co Notaries

Banking and Mortgage in Turkey

Kaan Tokat, MD İşBank London

Buying Residential Property in Turkey

David Walker, MD Spot Blue

Buying Commercial Property in Turkey

Metin Guvener, MD Property Dimensions

Case Study: A British Property Developer's Experience In Turkey

Oliver Wheatcroft; Joint MD Braemore Properties

Q/A Food & Drinks Networking

Registration: please contact info@tbcci.org

TBCCI/BCCT members: £20

Non-members: £35



**CURRENT TRENDS IN EDUCATION AND TRAINING
FROM SPECIALIST UK COMPANIES**

In association with: UK Trade & Investment– South West

Date: 27 June 2011

Venue: British Consulate in Istanbul

A one day event at the British Consulate in Istanbul about the latest trends in training, development, and education and training from to meet some of the UK's leading professionals and experts who will share their experience, findings and know how.

Related sectors: Retail, Automotive, Food, Pharmaceuticals, Health, Energy, Construction, Shipping and Travel Services. Contact info@tbcci.org or John Dormant at John.Dorman@uktisouthwest.org.



HOUSE OF LORDS

CROSS BORDER LEGAL ISSUES - 3



Date Wednesday, 29 June 2011

Time Registration: 5:30, Speeches: 6:00pm

Venue House of Lords, Room 4a

Admission strictly by invitation

The Turkish British Legal Society (TBLS)

The Turkish British Chamber of Commerce and Industry (TBCCI)

present the third in the series of Turkey-UK Cross Border Legal Issues seminars. This panel-seminar aims to provide information and guidance to key legal matters directly affecting businesses between Turkey and the UK. Confirmed speakers:

HSBC Legal Department

John Leonida, Partner Clyde & Co

Other speakers will be announced in due course.

DOING BUSINESS IN TURKEY WORKSHOP

Date Thursday, 30 June 2011
Time Registration: 5:30, Speeches: 6:00pm
Venue TBCCI premises. For map & directions, click [here](#)



Copernicus Consulting, a Sustaining Member of TBCCI, in association with market experts, would like to invite you to participate in their International Business Clinic to be held in the TBCCI Meeting Room, London about the opportunities and support available to assist businesses in Turkey.

To reserve your free consultation, please call 08708796212 or email Richard Smedley at doingbusiness@exporthtoturkey.com.

UK TURKEY BUSINESS WEEK, ISTANBUL

5-10 SEPTEMBER 2011

UK TURKEY BUSINESS FORUM-2

9 September 2011

The second in the series of the UK Turkey Business Forums will be held at Point Barbaros Hotel Istanbul, 9 September. Forum programme, keynote speakers, workshops and networking events will be posted on the TBCCI website shortly. The format of the 2011 Forum will be similar to the 2010 Forum.

See [TBCCI Forum 2010](#). The 2011 Forum workshop/panels:

- Trade and investment in the UK & Turkey
- Medical services and health tourism,
- Contracting and Technical Consultancies
- Public private partnerships
- Energy-Power

TRADE MISSION TO ISTANBUL

5-6-7-8 September 2011

in association with UK Trade & Investment. Please see [Istanbul Trade Mission 2011](#).

These two events are brought together to make these events an Istanbul Business Week.

TBCCI BALL, ISTANBUL

10 September 2011

TBCCI Black Tie Ball at the British Consulate General (Pera House), Istanbul with kind permission of HM Consul-General, Mrs Jessica M. Hand. Details will be posted on the website on Monday, 13 June.

TURKEY BUSINESS DAY

19 September 2011

Turkey Seminar and Networking Event with HSBC

Venue: HSBC at Canary Wharf headquarters
Event details will be announced in due course.

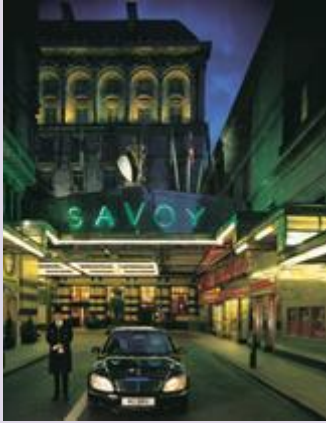
GEOPOWER TURKEY CONFERENCE

20-21 September 2011

GeoPower Turkey will provide a forum for debate as Turkey scales up its geothermal offering. The GeoPower conference will consist two days of high level discussion on the economics, policy, regulation and technology relevant to Turkey's geothermal future. TBCCI is a Supporting Organisation of the Conference. **TBCCI Members are entitled to 20% discount** on registration. For more information see, [GeoPower Turkey Brochure](#)

TBCCI 2011 ANNUAL BALL, LONDON

Saturday, 8 October 2011



TBCCI 2011 London Annual Ball will be held at The Savoy, 8 October

For Early Booking offers, please see our website at [TBCCI London Ball 2011](#). Early Booking Offers are valid until 27 June 2011.

Prices (vat incl.)	Early Booking	Standard
Ticket pp	£120	£140
Standard Table for 10	£1,200	£1,400
Silver Table	£1,800	£2,200
Gold Table	£2,600	£3,000
Platinum Table	£3,200	£3,700
Ball Brochure Adverts	See details .	

UK TURKEY EXPORT IMPORT DATA

2011 January-April

In the January-April the first four month- period in 2011, UK exports to Turkey was up by 33.5% and Turkey's exports to UK increased by 22.0 % compared to same period the previous year.

Top 5	Jan-April	%	Top 5	Jan-April	%
UK Exports to Turkey (\$)	2011	Change	Turkey Exports to UK (\$)	2011	Change
Machinery & parts	457,873,128	41.0	Knitted goods	423,746,401	2.0
Iron and steel	309,704,060	34.8	Vehicles	376,165,345	7.5
Vehicles	237,240,677	54.0	Electrical	357,865,601	32.1
Pharmaceutical products	130,703,267	-5.9	Machinery & parts	247,318,042	37.0
Plastic & articles	84,146,921	12.4	Non knitted goods	199,775,337	24.8
Other	343,009,988	38.2	Other	541320262	14.2%
Total	1,845,028,112	33.5	Total	2,532,029,402	22.0%

To view all exports imports by product categories, click [Export/Imports by Product Categories](#)

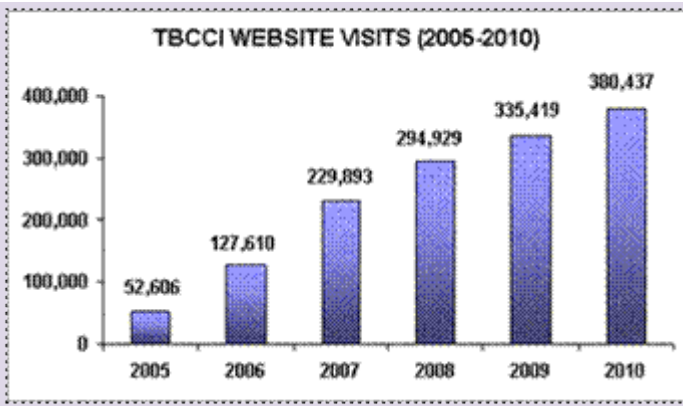
COMPREHENSIVE GUIDES FOR SETTING UP BUSINESS IN TURKEY AND THE UK

The comprehensive guides for starting business in Turkey and the UK have been updated on our website covering basic information when starting a new business in both countries; including the requirements for registering a business in Turkey or the UK, the assistance TBCCI can provide, a list of Chamber member Company Formation Agents, links to professional commercial service providers and government authorities. TBCCI website www.tbcci.org has the highest rankings in Google when information about business start up in Turkey or the UK is searched on the internet with search words 'turkish company', 'limited company turkey', 'turkey company set up', 'turkish company set up', 'limited sirket ingiltere', 'ingiliz limitet sirket', 'ingiltere sirket kurma', 'ingiltere sirket'.

To view the guides, please select

Starting Your Business in the UK ([in Turkish](#) , [in English](#))

Starting Your Business in Turkey ([in English](#) , [in Turkish](#))



TBCCI Website visits 2011 to date

01 Jan – 31 May 2011: 182,623 unique visits

01 Jan – 31 May 2010: 157,314 unique visits

Change: + 16%

NEWS FROM MEMBERS

[Turkish Airlines](#)

Turkish Airlines have introduced 'Turkish Corporate Club UK' for more effective corporate travel planning and cost management for UK based Companies and Organisations. Turkish Corporate Club UK offers exclusive fare discounts, more flexibility, free luggage allowance, Club card and free tickets. For more information see, [Turkish Corporate Club](#)

[Sariibrahimoğlu Law Office](#)

Dr. Selim Sariibrahimoğlu, Director of Sariibrahimoğlu Law Office, gave a presentation on "The Legal & Economical Analysis of the Global Crisis" at the ICEF 2011 İstanbul Economy & Finance Conference held on 20–21 May 2011 at Fatih University, İstanbul. To view the presentation click [here](#).

[Tam Property Management](#) (Special Offer to TBCCI members)

Tam Property Management, providing residential and commercial property management services in İstanbul has offered 10% discount on all their services and products to TBCCI members. See our website at <http://www.tbcci.org/privilegeCard.php> or contact Mr Ilker Kara at ilker@tampm.org

[Maxis Securities](#) (MaxisTrader Project)

Maxis Securities have introduced their MaxisTrader project that allows investors to electronically trade in various types of products including FX, equities, CFD, future contracts in a direct way, brings live data from the markets enabling to monitor global market events. Additionally, it provides the opportunity to build up own graphical and statistical analysis on live streaming market data and allows to shape investments in a more precise manner. For more information about using these facilities, see [MaxisTrader](#)

In Association with Essex Chamber of Commerce

Online Health & Safety Training module for the Hospitality Sector

This custom built course, produced in consultation with industry and in association with Essex Chamber of Commerce, provides a one-stop shop for those in the hospitality industry looking for a simple solution to meeting their health and safety training obligations. Related sectors: Hotels, restaurants, clubs etc can now provide their employees with online health and safety training including elements from food hygiene to managing antisocial behaviour.

Please see <http://www.tbccitraining.com/training/hospitality-training/>

NEW MEMBERS

Member	Sector	Country	Membership
<u>BP plc</u>	Oil - Gas - Energy	UK	Patron
<u>Koleksiyon</u>	Furniture and Design	Turkey	Patron
<u>DSV Air & Sea UK Ltd</u>	Transport	UK	Patron
<u>Copernicus Consulting</u>	Investment Consultancy	UK	Sustaining

Clyde & Co LLP	Law	UK	Sustaining
Braemore Properties	Property	UK	Sustaining
INN London	Events Organisation	UK	General
Cosmo Airport Parking Belfast	Airport Services	UK	General
Ada Group	Transport	UK	General
Ibrahim Gogus	IT	UK	General
BKM Transport UK Ltd	Logistics	UK	General
Cavus & Coskunsu Law Firm	Law	Turkey	General

Click on the links above for information on the new members

Kind regards



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