



TBCCI NEWSLETTER MARCH 2012

INTERVIEW WITH PROFESSOR Dr. ZİYA AKINCI Founding Partner, Akıncı Law Office

The TBCCI is very pleased to present the interview Professor Dr. Ziya Akıncı gave to the TBCCI Newsletter. Professor Akıncı is the founding partner of Akıncı Law Office, a new member of TBCCI. Professor Akıncı talked about his professional and public life, the International Court of Arbitration, Litigation-Arbitration in Turkey, the relevance of dispute resolution to UK-Turkey businesses and opportunities and challenges in these areas. To view the interview with Professor Akıncı, click [here](#).



PATRON MEMBERS & SPONSORS



UK-TURKEY BUSINESS FORUM, LONDON Thursday, 19 April 2012

ORGANISED BY

Commercial Counsellor's Office Turkish Embassy
Turkish British Chamber of Commerce & Industry
Business Network

EVENT PARTNERS

UKTI UK Trade & Investment
Investment Support & Promotion Agency Turkey
Foreign Economic Relations Board of Turkey



TBCCI



VENUE: [Church House Conference Centre](#),

Dean's Yard, Westminster, London SW1P 3NZ. Map & Directions [See here](#)

PROGRAMME

12:30-13:00 Registration.

To register, contact info@tbcci.org and mention which of the two Sessions below you will attend.

13:00-16:00 SESSION-1: INVESTMENT AND TRADE OPPORTUNITIES IN TURKEY

Topics: Investment and Trade Opportunities In Turkey, Istanbul Financial Centre Project, Success Stories of the British Companies in Turkey

Speakers: Jessica Hand: HM Consul-General Istanbul & Director UKTI Turkey, Hasan Pehlivan: Principal Advisor to the President of ISPAT, Nicholas Armour, Director of International Group, UKTI, Andrew Jeffreys, Editor in Chief, Oxford Business Group, Wayne Evans, Director International Strategy The City UK, Charles Gordon, Head of Insurance/Reinsurance DLA Piper UK, HSBC, KPMG, PWC, BAE

13:00-16:00 SESSION-2: KEY IDEAS FOR TURKISH BUSINESSES TO BE MORE SUCCESSFUL IN UK MARKET

Topics: Key Ideas For Turkish Businesses To Be More Successful In The UK Market, Working with Sector Experts, Importance of Branding and Packaging, Educate Your Supplier, How to Increase Profit with Online Sales, Opportunities at the Premier Football League

Speakers: Yüksel Akça, Chief Commercial Counsellor of Turkey, Gareth Bowen, Alan Butterworth, Babu Datta, Nicholas Armour, Director of International Group, UKTI, Alp Ulgen, Zeynep Turidi, Tuncay Kurnaz, Hakki Tatar, Murat Gunenc

16:00-16:30 KEYNOTE SPEECHES

HE Ünal Çeviköz, Ambassador of the Republic of Turkey to the UK
Alderman David Wootton, The Lord Mayor of the City of London
Yavuz Mollasalihoğlu, Chief Commercial Counsellor, Turkish Embassy London
Dr Harvey Marshall, Chairman, TBCCI
Mehmet Sait Uludağ, Chairman, Business Network

16:30-18:30 NETWORKING RECEPTION

To register to this major event, contact us at info@tbcci.org and mention which of the two Sessions you will attend. For the full programme and updates, see [here](#).

BUILD TURKEY:

PROPERTY-CONSTRUCTION IN TURKEY SEMINAR

16 April, London

Organisers: London Chamber of Commerce and Industry (LCCI), Event Partners: Turkish British



Chamber of Commerce and Industry (TBCCI) and European Bank for Reconstruction and Development (EBRD)



Time: 3.30pm – 6.30p

Venue: EBRD, One Exchange Square, London EC2A 2JN

Event Chairman: Dr Harvey Marshall, Chairman, TBCCI

Speakers include:

HE Ahmet Ünal Çeviköz, Ambassador of the Republic of Turkey to the UK

Jean-Patrick Marquet, Director of Municipal and Environmental Infrastructure, EBRD

Ahmet İplikçi, Senior Advisor, The Republic of Turkey Prime Ministry Investment Support and Promotion Agency and Vice Chairman, TBCCI

To register, contact Ms Ruma Deb at rdeb@londonchamber.co.uk and copy info@tbcci.org

For the full programme and updates For full details on our website, please [see here](#).



CROSS BORDER LEGAL ISSUES-3, THE HOUSE OF LORDS, LONDON

Thursday, 14 June



Seminar on Alternative Dispute Resolution

6:30pm, The House of Lords, Room 6A. **Save The Day**. Speakers will be announced in due course. For the previous Lords Cross Border Legal Issues Events at The House of Lords, see

[Cross Border Legal Issues-1](#), [Cross Border Legal Issues-2](#)



5th ANNUAL TURKEY ENERGY & INFRASTRUCTURE FINANCE CONFERENCE

Monday, 26 March, Istanbul

To register to this Conference, call Tom Barnes on +44 (0) 207 779 8107 or email tbarnes@euromoneyplc.com

TBCCI is an Event Partner of the Conference. TBCCI members are entitled to 20% discount

Key Topics include: Gebze Izmir: Project update, Toll road/bridge privatisations: Is the time right? , What are the key bankability issues facing hospital PPPs?, What infrastructure and energy deals are ECAs involved in? CCGT: Can gas-feed supply issues be overcome? For more details, see [TBCCI Website on the Conference.](#)



3rd ANNUAL WIND AND SOLAR IN TURKEY CONFERENCE

28-29 March 2012, Istanbul

Organised by **E.E.L Events LTD**

TBCCI is an Event Partner of the Conference. TBCCI members are entitled to 20% discount

Key Topics: Creating a sustainable and competitive market for investment, Promoting investment in Turkey's renewable energy sector, Market regulation and pricing, The role of the State in providing incentives to investors, Simplify legal procedures & expedite processes for licensing & permitting, Financing mechanisms and the bankability of Wind and Solar Energy projects:, How to ensure ROI?, Allocation of public financing and the role of IFIs/LPsm, Mobilising private sector financing and understanding the risks, Debt and equity financing, The role of ECA's, Opportunities for asset managers and investors

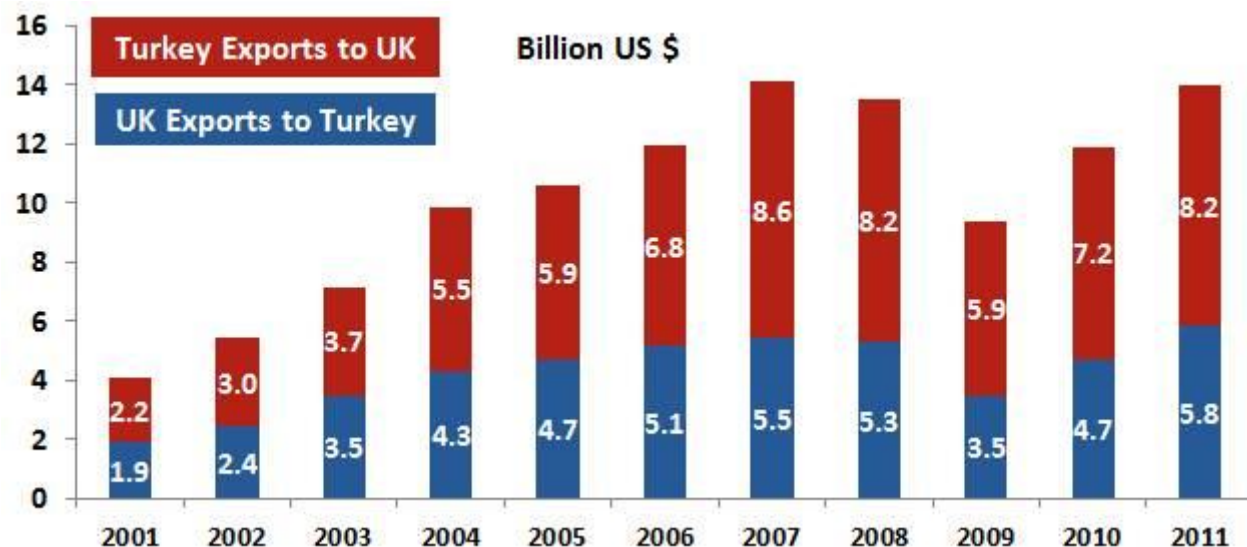
To register, email Joe Canty at joe.canty@eeevents.co.uk

For more details, see [TBCCI Website on the Solar Conference.](#)

UK TURKEY EXPORT IMPORT DATA

2001-2011: UK Turkey Export & Imports rose strongly from 2001, reaching the highest value in 2007 with 14.1 billion US dollars. From September 2009, reflecting the global economic downturn, bilateral trade between UK and Turkey declined in 2008 and 2009. From 2009, exports - imports began to rise again; achieving in 2011 very nearly the highest value obtained in 2002.

2012 January: In 2012 January, UK exports to Turkey was up by 9.9%. Turkey's exports to UK increased by 11.9%, the total trade in the first month in 2012 reached 1 billion \$.



[Million \$]

TOP 5 UK EXPORTS TO TURKEY	2011	Change	TOP 5 TURKEY EXPORTS TO UK	2011	Change
Pharmaceutical products	347	-17.6%	Knitted and crocheted goods	1,324	-1.5%
Plastic and articles	247	4.7%	Vehicels	1,152	-4.7%
Organic chemicals	238	7.8%	Electrical machinery and equipment	1,122	14.8%
Electrical machinery & equipment	235	13.1%	Boilers, machinery & appliances	870	29.4%
Optical, photographic, precision	154	11.1%	Non knitted - crocheted goods	626	6.1%
Others	1,960	31.3%	Others	3,065	25.4%
Total	5,840	24.8%	Total	8,158	12.8%

To view export import 2011 data by all product categories, click on [2011 All Product Categories](#).

NEW TBCCI DOCUMENT SERVICES

While-You-Wait same day service for A.TR and EUR1 certificates

Discount For Advance Purchase of 10 blank A.TR or EUR1 or Certificate of Origin forms

Daily Courier service to the Turkish Consulate on work days for Consulate legalisation of documents

For these new TBCCI document services above, you can call us on 020 7321 0999 or email to info@tbcci.org.

HMRC NOTICE FOR DUPLICATE EUR1 OR A.TR CERTIFICATE

All exporters are advised by HMRC that when issuing a duplicate EUR1 or A.TR certificate, all the boxes must be completed as the original certificate which includes signatures, dates and places. This is a change from the original guidance that signature should be dated when the duplicate is issued. For EUR1 and A.TR certificate details, see our website at [A.TR](#) and [EUR1](#).

RECENT CUSTOMS NOTICES

Click on the links below to view the New Customs Notices

[A.TR Exporter Statement Where No Export Declaration Is Available](#)

[Amended Advice on Box 1 and Page 4 of the EUR1 where applications are made by Agents.](#)

[Amended Advice from Customs & Excise on EUR1 and A.TR](#)

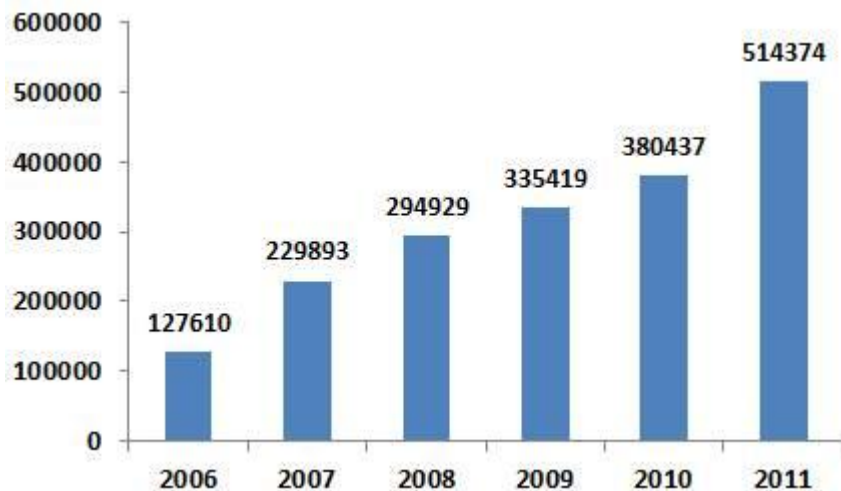
[Customs Civil Penalties: Amended Legislation](#)

[UKBA National Frontiers Approval Unit \[NFAU\] Office Move and Temporary Closure](#)

[EU Council Regulation \(EU\) No. 54/2012 of 23.01.2012 on restrictive measures against Iran](#)

[South Korea - derogation from origin rules for some products](#)

TBCCI WEBSITE VISITS 2006 – 2011



TBCCI WEBSITE VISITS TO DATE

January-March 2012/11

01 Jan – 25 March

2012: 167,517 visits

2011: 100,884 visits

Change: + 66%

NEW MEMBERS

Member	Sector	Country	Member	Sector	Country
DLA Piper UK Ltd	Law	UK	S2S Integrated Business	Energy	Turkey
KPMG	Audit, Tax & Advisory	Turkey	American Culture	Educations	Turkey
No5 Chambers	Barristers'Chambers	UK	Akdag Ltd	Office Services	Turkey
CMS Cameron McKenna	Law-Tax	UK	HSY Audit	Accountancy	Turkey
Jackson Immuno Research	Laboratory	UK	Naipoglu Law Firm	Law	Turkey
Universal Trade-Investment	Consultancy	UK	Comm. Unique	PR	Turkey
Corporate FX	Fin. Consultancy	UK	Ece Gursoy	Law	UK
Ziya Akguneyli	Consulatancy	UK	Home Finders	Property	UK

We welcome all our new members and thank them for supporting UK-Turkey business relations and the TBCCI. Click on the member name for information on the member company..

Kind regards



TURKISH-BRITISH CHAMBER OF COMMERCE & INDUSTRY

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