



TBCCI NEWSLETTER APRIL 2013

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INTERVIEW WITH EMMA EDHEM

TBCCI CHAIRMAN

We are very pleased to present an interview given by Emma Edhem, Chairman of the TBCCI, Barrister in the UK's biggest and premier league set, No5 Chambers, accredited Mediator, President of the Turkish British Legal Society, wife and mother of two school age children. Emma Edhem shared with us her personal life, the key to her success, her ambition, mission and outlook for the new TBCCI. She also talked about the opportunities in and challenges of Turkey as an investment and business destination and the role of business organisations like TBCCI. To view the interview with Emma Edhem, [click here](#).



DOING BUSINESS IN THE UK CONFERENCE

Thursday, 9 May 2013, Istanbul, 13:30-19:30

DOING BUSINESS IN THE UK

Setting Up a Business in UK

Running a Business in UK

Trading into UK

Networking Reception

ORGANISED BY

TBCCI

BCCT



IN ASSOCIATION WITH

UKTI



VENUE

British Consulate General

Istanbul

Meşrutiyet Caddesi

No 34 Tepebaşı Istanbul

ADDRESSES BY THE ORGANISERS

Leigh Turner	HM Consul General and Director-General for UKTI for Turkey, Central Asia, the South Caucasus
Emma Edhem	Chairman TBCCI, Barrister No5 Chambers, President of Turkish British Legal Society
Jonathan Beard	Chairman BCCT

MODERATORS

Charles Dunn	Managing Partner, Kinstellar
Sernur Tatari	UKTI Turkey, Head of Inward Investment

SUBJECTS

Business Types & Incorporation
Trading Into The UK
Ankara Agreement (Legal)
Ankara Agreement (Accounting)
Taxation and VAT in the UK
The Marketplace

SPEAKERS

Anthony Wilson, Partner, Deloitte (Self Employed, Partnership, LLP & Incorporation)
Ravi Goonesena, Partner, Macrae & CO LLP (Agents, Distributors, Business Premises)
Edmund Emre Özer, Partner Gen Temizer Özer
Enver Kannur, Managing Director, Accounting DirectPlus
Ateş Konca, Manager international Tax, Ernst & Young
Sernur Tatari, UKTI Turkey, Head of Inward Investment (Market Potential, Trends)

Marketing	Zeynep Dereli, MD, APCO Worldwide Istanbul (PR, Advertisement, Technology)
Corporate Governance &	Tamsyn Mileham Partner, DLA Piper UK
Financing Issues	Jonathan Clarke Senior Associate, DLA Piper UK
Consumer Insights	Arzu Kumar General Director Taylor Nelson Sores TNS Turkey

A NETWORKING RECEPTION will follow the speeches at the venue, the British Consulate General Istanbul, by courtesy of HM Consul General and Director-General for UKTI for Turkey, Central Asia, the South Caucasus

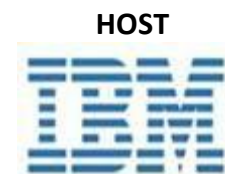
Registration: please contact info@tbcci.org or ilke@bcct.org.tr
TBCCI / BCCT Members £35.00, Non-members £55.00

TBCCI NETWORKING EVENING
Tuesday, 14 May 2013, 6:30pm, London



We look forward to see you at this TBCCI Networking Evening, which will be held at the Clerkenwell Showroom of Koleksiyon Furniture Limited, a Patron Member of TBCCI on Tuesday, 14 May 2013 at 6:30pm. Meet us at this evening and network with the Chairman and members of the Board of Directors of TBCCI, Counsellors of the Commercial, Economic and other departments of the Turkish Embassy, Representatives from UKTI other members of Turkish British business community. At this event, new members of the TBCCI will be introduced to the delegates, You will also hear about TBCCI 2013 projects and activities, learn about the formation of new TBCCI Sectoral Expertise Forums, Enjoy food and drinks. **Registration:** please contact info@tbcci.org. TBCCI / BCCT / BizNet Members Free, Non-members £25.00

THE HI-TECH FORUM
The Hi-Tech Agenda In Europe and
What Turkey Can Offer
Friday, 17 May 2013, London, 1.00-6:15pm



Venue: IBM United Kingdom Limited. 76/78 Upper Ground, South Bank, London SE1 9PZ: [Directions](#)

Session-1: The Importance of IT in the Future of Europe

Introduction:	Emma Edhem, Chairman, TBCCI, No5 Barrister
Moderator:	İbrahim Göğüş, Managing Director, Kirazz Technology
Dr Bahadır Kaleağası	International Coordinator and EU Representative, TUSIAD
Dr Chris Moore	Technology Specialist, UKTI Tech City
David Kay	VP Europe Sales Channels, IBM UK

Session-2: Turkey's Role as a Potential R&D Hub

Introduction: Ahmet İplikçi, Senior Advisor, Investment Support & Promotion Agency, Turkey,

Moderator: Murat Güneç, Business Development Executive, IBM UK
David Kay VP Europe Sales Channels, IBM UK
Gökalp Bahçeli Vice General Manager, Technology Solutions and Services, KoçSistem
Zeynep Dereli Managing Director, APCO Worldwide
Fay Arjomandi Head of Vodafone Xone

Registration: please contact info@tbcci.org . TBCCI / BCCT / BizNet £25.00, Non-members £50.00

CROOS BORDER LEGAL ISSUES-4 SEMINAR

Wednesday, 12 June 2013, 6.30-9:00pm

House of Lords, London

In Association with The Turkish British Legal Society (TBLS)

This will be the 4th Cross Border Legal Issues event organised by TBCCI and TBLS at the House of Lords in London. This panel-seminar will aim to present information and guidance to key legal matters directly affecting businesses between the UK and Turkey. The seminar will cover the subjects below by experts from both Turkey and the UK and will be followed by Q&A.

Panels

Recognition & Enforcement of Turkish legislation in the UK

Recognition & Enforcement of UK legislation Turkey

Investing in Turkey: Private Equity

Investing in Turkey: Commercial property

Investing in Turkey: Setting up a Business in Turkey.

Further details of the event will be made available shortly.

TBCCI SPECIALIST SECTOR FORUMS

Specialist 'Sector Forums', headed by TBCCI Directors and including other global leading expert members, have been set up to facilitate the efficiency of the Chamber's services, increase members' involvement and provide expert information and initiatives on business opportunities and methods. The role of the Sector Forums will be to help define policies on issues that are critical to the Chamber and business, assist with the planning and execution of Chamber projects and events, serve to improve the opportunities for members of the TBCCI in identifying referrals and provide a platform to discuss business solutions. The **Specialist Sector Forums are:**

Membership

Events

Business Set Up & Management

IT, Education & Technology

Insurance

Medical & Health Care

Manufacture & Retail

PR, Marketing & Branding

Energy, Mining & Metals
Finance-Turkey
Finance-UK
Exports, Logistics & Transport
British Legal & Professional
Turkish Legal
Press, TV

Travel & Tourism
Defence, Aerospace & Security
Food & Drinks
Investment
Textile & Fashion
Construction & Architecture
Lifestyle

**TRENDS IN TURKEY
AND
WHY IT DIFFERS FROM THE BRITISH MARKET**

The recently set up PR, MARKETING & BRANDING Sector Forum has produced an analysis of the major demographic trends in Turkey that can potentially shape any efficient marketing strategy for companies in the country. To view the analysis, please [click here.](#)

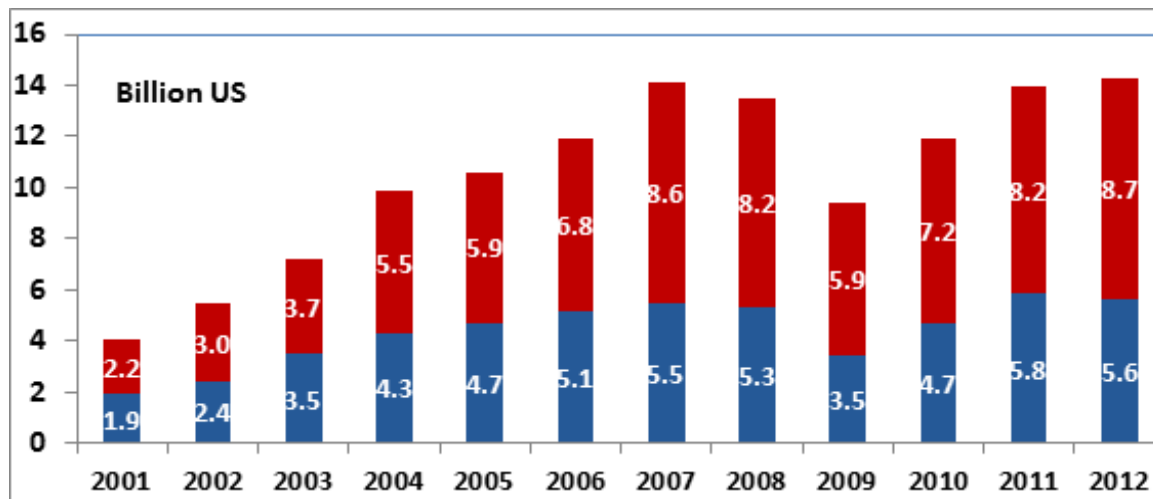
**MEETING WITH
MALATYA CHAMBER OF COMMERCE AND INDUSTRY**

A delegation from Malatya, including Malatya Chamber of Commerce (MTSO) and Industry and the Apricot Research And Project Development Association of Turkey visited London between 17 and 21 April. A meeting was held on Friday, 19 April 2013 at TBCCI where the delegation presented information about the economy and investment potential of the Malatya province to the attendees. TBCCI and MTSO agreed to further cooperation between the two Chambers and have submitted to their respective Boards a Cooperation Agreement to be implemented from May 2013. To view the details of the meeting with the Malatya delegation, [click here.](#)

UK TURKEY EXPORTS IMPORTS

In the January-February two-month period of 2013, compared to same period in 2012
Exports from the UK to Turkey rose by 13.0% (1.0 billion US \$)
Exports from Turkey to the UK fell by 5.4% (1.3 billion US \$)

Trade Figures By Years



KEY TRADE YEARS

(billion US \$)

2001: 4.1

2007: 14.1

2009: 9.4

2011: 14.1

2012: 14.3

UK exports to Turkey

UK exports to Turkey

To view Exports-Imports by all Product Categories for 2012 and 2011, [click here](#).

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[Smart Compressors & Equipment](#)

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Transport/Freight

Engineering, Manufacture

Accountancy

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UK

TR

UK

UK

UK

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[Ayse Lowe](#)

[Buffin Leadership International](#)

[ONIZZ Ltd](#)

SECTOR

PR, Counselling, Communications

Chartered Accountants

Law

Consultancy, Strategy

Natural Confectionary, Body care products

COUNTRY

TR

UK

UK

UK

UK

[RAK Logistics \(UK\)](#)

Transport/Freight

UK

[Robert Lowe](#)

Legal

UK

[Skysites Americas Ltd](#)

Telecommunications

UK

Click on the Member's name for details

Best wishes



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