



## TBCCI NEWSLETTER MARCH 2014

TBCCI Lead Sponsor 2013-14



TBCCI Media Sponsor 2013-14



### TBCCI Patron Members and Sponsors



**INTERVIEW WITH  
MARTYN WAILEN  
BUSINESS DEVELOPMENT MANAGER - COMMERCIAL**



Martyn Wailen, Business Development Manager Commercial, Coface, a new Patron Member of TBCCI gave an interview to TBCCI. Martyn talked about his professional life and the structure and services of Coface, methodology of their trade risk expertise and leadership in Credit Insurance, risk evaluation, opportunities and challenges in the sectors, plans for the future and his message to the business communities in the UK and Turkey. To read the interview, [click here](#).



**FORTHCOMING TBCCI EVENTS**

**DOING BUSINESS IN THE UK  
Wednesday, 25 June 2014, Istanbul**

Venue: Pera House, British Consulate General Istanbul  
With BCCT; British Chamber of Commerce of Turkey  
In association with UKTI (UK Trade & Investment),



The priority issues of the setting up and running stages of doing business in the UK will be presented by the leading experts in these areas. Expert speakers will present insights into UK Business Types, Incorporation, Trading Into The UK, Taxation, Vat, Market, Consumer Trends, PR, Marketing, Technology, Corporate Governance and Financing Issues. Full programme will be announced shortly, **Save The Day**.

**5<sup>th</sup> UK TURKEY BUSINESS FORUM  
Friday, 19 September 2014  
In association with ISPAT and DEIK**

**BUSINESS IN TURKEY  
1, 1 July 2014, London**

Guildhall  
Guildhall Library, City of London Corporation



Business and investment opportunities in Turkey,  
Business methods and environment in Turkey.  
How to set up a business in Turkey  
How to run a business in Turkey

Agenda details will be announced shortly,  
**Save The Day**

**FOOD & DRINKS INITIATIVE  
Friday, 2 October 2014, London  
Developments in the Turkish food**





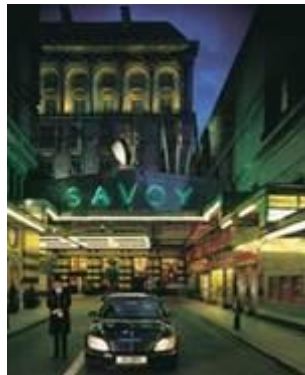
The 5th in the series of the major one-day UK-Turkey business event in Istanbul with keynote speeches from senior ministers and officials, four Panels and Evening Networking Reception on Friday, 19 September 2014 between 12:00 and 21:30. The Panels at the 2014 Forum:

- Insurance
- Energy; Nuclear & Renewable
- Infrastructure
- Hi-Tech in Business & Industry

For last year's Forum agenda, see [Istanbul Forum 2013](#). Full programme details for the 2014 Istanbul Forum will be announced in due course, **Save The Day**

**TBCCI 2014 ANNUAL BALL**  
**Saturday, 25 October 2014, The Savoy**

The TBCCI 2014 Annual Ball will be held at The Savoy London on Saturday, 25 October. **Save the Day** for a very enjoyable and entertaining evening. **Early Booking** offer ends on 31 May 2014.



PRICES (VAT included)	EARLY BOOKING PRICE £	STANDARD PRICE £
Individual Ticket	155	175
Standard Table for 10	1,550	1,750
Silver Table for 10	1,900	2,300
Gold Table for 10	2,600	3,100
Platinum Table for 10	3,200	3,800



For information about what the Tickets and Table prices include and the programme of the last year's Ball, see [here](#).

sine sector and Getting Turkish products into the chains. General overview, Quality Issues (ISO 9000, Quality and Accredited Labs in Turkey, Transport Issues, Dry Matters, Organic Food Production in Turkey, Branding Marketing in the UK.

**MEDICAL SERVICES & HEALTH TRAVEL TURKEY**  
**Friday, 8 July 2014, London**

The combination of strong medical infrastructure and the rich vibrant tourism appeals make Turkey a leading Medical Services and Health Tourism destination. Panel subjects: Progress in Medical Infrastructure, Medical Services and Insurance, Health Tourism, Public-Private Partnership in the Health Sector in Turkey. For last year's Medical event, see [here](#). will be announced soon

**NEW TBCCI MEMBERS** Click on the Logo for information on the member

**ODTÜ TEKNOKENT**

Research &  
Development



**LONDON SELECT HOTELS**

Hotel in UK and Ireland  
Executive Transport Services



**GLOBAL FINANCIAL  
CONFERENCES**

Event & Conference Organisation



**BURAK BORAHAN**

Consultancy  
Healthcare, Retail,  
Pharmaceutical, OTC  
( [Contact here](#) )

**ARTICLES BY AND NEWS FROM TBCCI MEMBERS**

**[KOLCUOGLU-DEMIRKAN ATTORNEY AT LAW](#)**

**New Practice of Trade Registry Offices with respect to Representation Authority of Companies**

While the new Turkish Commercial Code retained the provisions of the previous code related to company's representation authority, the practice of trade registry has been changed with regard to the registration criteria of representation authority. With this major change, most of the companies may need to restructure the organisation of their management and representation. For the full article written by Kolcuoglu-Demirkan Attorney At Law, a TBCCI Member, see [here](#).

**FAVOURITE WORLD DESTINATIONS**

**Istanbul 1st -- London 3rd**

According to the travel website TripAdvisor, Istanbul ranked 1st and London 3rd as global travel destination. Rome came second, and Beijing, Prague, Marrakech, Paris, Hanoi, Siem Reap and Shanghai followed the 3<sup>rd</sup> London. For more details, see [TripAdvisor](#)

**[KOLEKSIYON](#)**

Koleksiyon, a TBCCI Patron Member, designer and manufacturer of home & office furniture and accessories are in the process of re-designing their London showroom and to make space for their new stock, Koleksiyon is offering; [special pricing on this ex-showroom stock](#). Contact Ms Susan at [susan.thompson@koleksiyon.co.uk](mailto:susan.thompson@koleksiyon.co.uk)

**[ACCOUNTING DIRECT PLUS](#)**

**UK Employment law changes in effect**

A number of changes to employment rules and regulations came into force with the start of the new financial year on 6 April. The changes affect many areas of employment law, from employment tribunals and discrimination, to everyday areas such as auto-enrolment and maternity pay. For the full article written by Accounting Direct Plus, a Patron Member of TBCCI, see [here](#)

**FUTURE FISH EURASIA 2014**

Future Fish Eurasia 2014 the 7th International Fair for Fish Imports, Exports, Processing, Aquaculture & Fisheries will be held on 5-7 June 2014 at the International Izmir Fair Centre in Izmir, Turkey. The fair will offer the opportunity for representatives of fishing industry, aquaculture and fish trade sectors including; distributors, exporters and importers to get together to share their demands and expectations. For details, see [www.turkishtrade.org.uk](http://www.turkishtrade.org.uk)

**NEWS FROM AND ARTICLES BY TBCCI MEMBERS**

TBCCI Members are invited to send us information about their New services, products, partnerships or joint projects, Opening a new branch or office, Change of contact details and Senior appointments. It is advised that the text for the news should be one or two paragraph long. Links can be given for details of the news

## UK TURKEY TRADE DATA

Exports	MARCH 2014	JANUARY-MARCH 2104
Turkey Exports to UK	848 million US \$ (up 29.5%)	2.4 billion US \$ (up % 17.7)
UK Exports to Turkey	600 million US \$ (up 12.5%)	1.4 billion US \$ (down %8.2)

In the first quarter of 2014, the share of Turkish exports to UK in the export total of Turkey rose from 5.4% to 5.8%.  
In the same period, the share of UK exports to Turkey in the import total of Turkey declined from 2.6% to 2.4%.

## FOR TBCCI MEMBERSHIP BENEFITS and HOW TO BECOME A MEMBER

See our website at

[Membership Benefits](#)

[Membership Application](#)

Best wishes



**TURKISH-BRITISH CHAMBER OF COMMERCE & INDUSTRY**

2nd Floor, Bury House, 33 Bury Street

St. James's London SW1Y 6AU

Tel: +44 20 7321 0999 Fax: +44 20 7321 0989

Company no: 01516670

VAT Reg.No: 340 4349 80

[info@tbcci.org](mailto:info@tbcci.org)

[www.tbcci.org](http://www.tbcci.org)

To unsubscribe, click [here](#).